

ing	Day 1 - 12/01	Day 2 - 13/01
10:00 - 10:30	Flat6Labs & Bootcamp Orientation - Albert	Recap
10:30 - 11:00	Icebreaker - Dave	
11:00 - 11:30	Intro & Venture Ready Score	Value Propositions
11:30 - 12:00		
12:00 - 12:30		Coffee B
12:30 - 1:00	Research Methodology	Customer Development Mechanics- What you are trying to prove and disprove
1:00 - 1:30		
1:30 - 2:00		
2:00 - 2:30		Lun
2:30 - 3:00		
3:00 - 3:30	Markets & Competitive Analysis	How startups make money
3:30 - 4:00		
4:00 - 4:30		Coffee B
4:30 - 5:00	Awkward Co-Founder Discussions – Fixing Co- Founder Issues	Marketing, Sales & Revenue Models
5:00 - 5:30		
5:30 - 6:00	Intro to pitching	
6:00 - 6:30		Pitch P
6:30 - 7:00		

**Day 3 - 14/01**

**Day 4 - 15/01**

Recap

Recap

Metrics that Matter  
Product Market Fit

Legal Orientation - Levari

Break 1

MVP/Product & Pricing

Alumni Panel: Lessons  
Learned

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What startups should expect as  
they grow?

Paytabs Service Offering

Break 2

Why, how & when to Pivot?

Basic Financial Modeling -  
Marie

ractice